

**Decision Maker:** EXECUTIVE

**Date:** For Pre-Decision Scrutiny by the Care Services Policy Development and Scrutiny Committee on Tuesday 14<sup>th</sup> November 2017

**Decision Type:** Non-Urgent Executive Key

**Title:** CONTRACT AWARD FOR NURSING CARE BEDS PART 1  
(PUBLIC) INFORMATION

**Contact Officer:** Josepha Reynolds, Strategic Commissioner  
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**Chief Officer:** Paul Feven, Director of Programmes, ECHS

**Ward:** Borough-wide

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1. Reason for report

- 1.1. This report requests approval to award a contract for a block contract of 70 nursing care beds for 7 years, from the 2<sup>nd</sup> January 2018, with a 3 year extension option.
- 1.2. The report should be read in conjunction with the Part Two report "Contract Award for Nursing Care Beds".

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2. **RECOMMENDATIONS**

- 2.1. The Care Services PDS Committee is asked to note and comment on the contents on this report.
- 2.2. The Council's Executive is requested to:
  - 1) Approve the contract award for 70 block nursing care beds for a period of 7 years from 2<sup>nd</sup> January 2018, with the potential to extend for a further period of up to 3 years, and;
  - 2) Approve the increase in supporting budget, as detailed in the corresponding Part Two report, arising from the impact of the National Living Wage.
  - 3) Delegate to the Executive Director of Education, Care & Health Services in consultation with the Portfolio Holder for Care Services, the Director of Finance, the Director of Corporate Services and the Director of Commissioning, the authorisation to extend the Contract for a period of up to 3 years.

## Impact on Vulnerable Adults and Children

1. Summary of Impact: The contract award will ensure that there are services in the community to support vulnerable adults.
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## Corporate Policy

1. Policy Status: Existing Policy:
  2. BBB Priority: Healthy Bromley:
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## Procurement

1. Summary of Procurement Implications: The Tender process has been undertaken in accordance with the Council's Financial Regulations and Contract Procedure Rules and completed in compliance with the requirements of the Public Contract Regulations 2015 'Light Touch Regime'.
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## Personnel

1. Number of staff (current and additional): N/A
  2. If from existing staff resources, number of staff hours: N/A
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## Legal

1. Legal Requirement: Yes
  2. Call-in: Applicable: Executive decision
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## Financial

1. Cost of proposal: £2.482k in a full year
  2. Ongoing costs: Recurring Cost: Up to £2,482k
  3. Budget head/performance centre: Various across Adult Social Care
  4. Total current budget for this head: £1,959k for the block contract. £5,505k for all spot.
  5. Source of funding: Core Funding.
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## Customer Impact

1. Estimated number of users/beneficiaries (current and projected): 70 beds per year
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## Ward Councillor Views

1. Have Ward Councillors been asked for comments? Not Applicable
2. Summary of Ward Councillors comments: N/A

### **3. COMMENTARY**

#### **BACKGROUND**

- 3.1. In June 2016 the Executive approved (report no. CS17012) extending the Council's current nursing care beds contract for a year to 1 January 2018. This was for 48 block beds and 12 first refusal beds with Mission Care. The contract had been in place since 2012 and offered good value for money but had no extension options beyond the 1 January 2018.
- 3.2. It was agreed that during this contract extension period the Council would commission a new nursing care beds contract for 60 block beds and 10 first refusal beds over a 7+3 potential contract period. The contract award is for 70 block beds in line with the successful submission. This is explained in further detail in the part 2 report.
- 3.3. Although the Council's strategy for care for older people is to enable people to retain their independence and remain living in the community with appropriate support for as long as possible, not all service users can be served by these community initiatives.
- 3.4. Purchasing nursing home beds via a block contract is a cost effective strategy as it provides beds at a guaranteed price and reduces the administration associated with making placements. The Council is maximising the use of the current block contract – and is currently achieving 100% usage of block and first refusal beds at very competitive prices. The 60 beds can be used flexibly according to the need for physically frail or dementia specialism.
- 3.5. The outcomes of the nursing care bed contract are:
  - The Contractor will make informed and timely assessments of prospective Service Users;
  - The Contractor will ensure Service Users receive safe, appropriate and person centred care and the necessary equipment that meets their assessed need and enables the best outcomes possible;
  - The Contractor will ensure all Service Users receive a consistent quality and continuity of care;
  - The Contractor will support all Service Users and their representatives to proactively plan for the end of life period through providing the opportunity to discuss end of life decisions;
  - The Contractor will draw on the appropriate health and social care support to ensure that Service Users' receive appropriate care and treatment;
  - The Contractor will support Service Users to avoid unnecessary hospital admissions and promote timely hospital discharge.

#### **THE TENDER PROCESS AND PROCUREMENT IMPLICATIONS**

- 3.6. Please see Part 2 (Exempt) report for further detail on the tender process and procurement implications.

#### **JUSTIFICATION FOR AWARD**

- 3.7. Please see Part 2 (Exempt) report for further detail on the justification for award.

### **4. IMPACT ON VULNERABLE ADULTS AND CHILDREN**

- 4.1. The contract will ensure that vulnerable adults who require residential nursing care are able to receive this in a safe and competent environment.

## 5. POLICY IMPLICATIONS

- 5.1. Block contracts for nursing home care enables the Council to achieve value for money in line with Building a Better Bromley, through ensuring accessible and cost effective services.

## 6. FINANCIAL IMPLICATIONS

- 6.1. Please see Part 2 (Exempt) report for further detail on the financial implications.

## 7. LEGAL IMPLICATIONS

- 7.1. The tender process has been undertaken in accordance with the Council's Financial Regulations and Contract Procedure Rules and completed in compliance with the requirements of the Public Contracts Regulations 2015. Once the Contract award is approved the report author will need to consult with Legal Services with regards to the preparation and execution of the Contract.

<b>Non-Applicable Sections:</b>	Personnel Implications
Background Documents: (Access via Contact Officer)	Formal Consultation on Outline Service Proposals and Procurement Strategy – Nursing Care Beds, June 2016, report no. CS17012